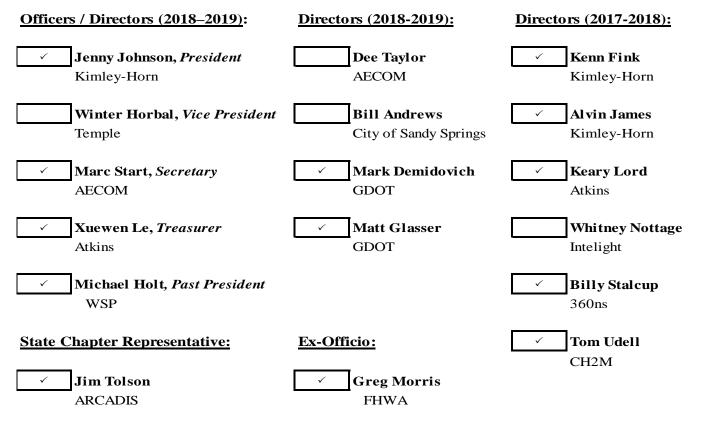


# January 2018 Board Meeting Documentation

ITS Georgia Monthly Board Meeting January 31, 2018 10:00 am – 11:00 am Georgia Tech Alumni House, 190 North Avenue, Atlanta, GA 30313

# ITS GEORGIA BOARD OF DIRECTORS



✓ Indicates present at meeting

### **Other Attendees Present:**

Bill Wells – ITS GA

Issues Discussed	Action
<ul> <li>Welcome</li> <li>Motion to approve meeting minutes for December (Keary, Alvin support)         <ul> <li>motion approved.</li> </ul> </li> </ul>	
Budget/Financials	
• 2017 summary: the year ended with addition of \$753 to the bank balance	Xuewen will do taxes by

ITS Georgia Strategic Planning Meeting Documentation 233 Peachtree Street, Ste 700 • Atlanta, GA 30303 • (404) 521-2324

Issues Discussed	Action
over 2016, and includes a \$2K payment to the 5C Summit.	May 2018.
• 2017 sponsorship included registration, resulting in a ~\$10K cost.	
(Sponsorship did not include registration for the 2016 conference.)	
• 2018 Budget: \$25K income included for the 5C conference; income will	
likely be more like \$35K.	
• Motion to approve 2018 budget (Keary, Tom support) – motion	
approved.	
Committee Updates	
<ul> <li>Activities: searching for economical meeting locations; options suggested include Ponce City Market, ARC office (Peachtree Center), Old City Hall Council Chambers, Braves Stadium, Tech Square (SE corner of Spring/5<sup>th</sup>) Conf center, and Biltmore.</li> <li>Potential meeting topics: automated TSPM, GDOT and another state; GE/Southern Company combo; next need is March / April.</li> <li>Training opportunity: CV 201 training: new material; Jenny will reach out to ITSSA and indicate we are interested in pursuing.</li> <li>Awards: no activity.</li> <li>Communications: a soft rollout of the webcast was conducted for the January 31 meeting. The website has been improved, and will work better on mobile phones.</li> <li>Elections: no activity.</li> <li>Legislative: Tom provided an update on bills in the legislature: (1) transit governance shift to one regional agency; (2) 3 bills to remove from the TFA; (3) remove driver license if you don't pay your student loans; (4) 4G/5G communications-related legislation.</li> <li>Banquet: Feb 24, 2 seats are available; Mike will check his schedule; Billy will likely go; they will get back to Jenny.</li> <li>Membership: invoices were sent out on Jan 8. Thirty agencies have paid to date; goal is 100 member agencies (budget based on 90). Start nonmember rate starting with the March lunch meeting. Keary has the master list of vendors from 5C, and will help recruit new agencies. Alvin will coordinate the information roll-out regarding the deadline for agency payment.</li> <li>Social Activities: the next activity is tomorrow night in Smyrna at 7 PM.</li> </ul>	Jenny and Winter to start looking into a meeting location for the 2019 Annual Meeting. Mike Holt and Billy Stalcup will respond to Jenny about attending the Feb 24 banquet. Keary will contact vendors on the list developed for the 5C conference. Alvin will coordinate the information roll-out regarding the deadline for agency payment.
• Scholarships: no activity.	
• ITS@GT Student Chapter: our profession should open up to non-civil	
disciplines, and possibly look for students at tech schools.	
• ITSA: membership growth was the big topic (Jim).	
• 5C update: Mike provided an update. Sponsorships have been advertised,	
and they are filling up fast; registration will roll out shortly; registration	
costs are \$400 for early bird registration, and \$350 public sector. The call	
for presentations went out this morning. The speaker committee chair is	
Adam Moser.	
Closing Remarks	
• Jenny closed the meeting.	



January 31,2018 at 10:00 AM Georgia Tech – Alumni House

### ITS GEORGIA BOARD OF DIRECTORS

Officers/Directors (2018-2019): Jenny Johnson, President Winter Horbal, Vice President Marc Start, Secretary Xuewen Le, Treasurer Mike Holt, Past President Directors 2017-2018: Alvin James Keary Lord Whitney Nottage Billy Stalcup Tom Udell Kenn Fink Directors 2018-2019: Bill Andrews Dee Taylor Mark Demidovich Matt Glasser

Ex-Officio Greg Morris, FHWA

State Chapter Representative Jim Tolson

# AGENDA

- > Approve December 2017 meeting minutes
- Financial Report (Xuewen)
  - Approve final 2017 Financial Report
  - Approve 2018 Budget Outlook
  - 2017 Taxes Xuewen to file (Deadline May 15, 2018)
- Committee Statuses
  - Activities (Billy/Matt)
    - Monthly Speaker Schedule February?
    - Meeting Venues February?
    - ITSA PCB Training Interest level? Spring-time in Augusta?
  - Awards (Jenny)
  - Communications/Outreach (Bill)
    - Fuze update
  - Elections (Winter)
  - Legislative (Tom Udell)
  - Membership (Alvin)
    - Invoices sent out on 1/8 to 130 members
    - After March, non-members will have to pay the non-member rate?
  - Networking/Social (Whitney)
    - Trivia @ Wing Factory in Smyrna Thursday, February 1<sup>st</sup> @ 7pm
  - Scholarship (Dee)
  - Student Chapter (Jim)
  - ITSA Liaison (Jim)
- 2018 5C Summit (Mike)
  - Oct. 7-10, 2018, Hyatt Regency, Jacksonville, FL
  - ITSGA Committee Chairs
    - Communications (Bill)
      - Exhibitors (Keary/Winter)
- Upcoming Events:
  - ACEC Building GA Legislative Day (2/14)
    - Approval for Jenny & Tom U. (\$50 for ACEC GA Members)
  - ACEC Georgia Engineering Banquet
    - 2 seats available! (Saturday, February 24<sup>th</sup>)
  - Potential ITSGA/ITE Holiday Dinner

		ITS America State Chapter Course Offerings 2018	s 2018	
Course	Duration	Description	Competency Rol Level	Role in ITS
Connected Vehicles 102: Applications and Planning for Implementation	Full-day (6-8 hours)	<ul> <li>This course builds off Connected Vehicle 101 by providing additional details about future vehicle-to-vehicle and vehicle-to-infrastructure applications. It will describe initial considerations for deploying the enabling technology such as: <ul> <li>Identifying regional and local transportation challenges</li> <li>Developing deployment concepts</li> <li>Integrating your connected vehicle project into ongoing operations</li> <li>Determining the kinds of data to collect and share</li> <li>Using the Connected Vehicle Reference Implementation Architecture (CVRIA) to identify the key interfaces across the connected vehicle environment.</li> </ul> </li> </ul>	Introductory	ITS Project Managers Executives / General Managers General Public Planners Transit Professionals Transportation Operations / Traffic Engineers
Connected Vehicle 201: Preparing for Connected Vehicle Deployment	Full-day (6-8 hours)	ee is to help transportation agencies that are ementation of a connected vehicle (CV) goal of the course is to teach participants how n in collaboration with regional partners to V deployment. Participants will learn more , and applications and will gain an overview of oming, New York City, and Tampa. They will funding sources for a CV projects. Lastly, they recent activities supported by the ITS Joint irces available from the CV research program T.	Practitioner Basic	ITS Project Managers Executives / General Managers General Public Planners Transit Professionals Transportation Operations / Traffic Engineers
Cybersecurity Basics	6-hours	This course is designed to help transportation professionals improve their understanding of basic cybersecurity concepts and learn more about the potential risks to transportation systems. Emphasis is placed on Intelligent Transportation Systems (ITS), Transportation Management Centers (TMCs), industrial control systems (ICSs), and other devices that are critical in the operations of transportation	Introductory	Agency IT ITS Project Managers Incident Management Operators TMC operators

# ITS GA 2018 Monthly Meetings

Month	Date	Location	Topic	Speaker	Sponsor	Notes
January	Wed, Jan 31, 2018	GT Alumni House	Student Research	Student award winners	360ns	
February	Wed, Feb 28, 2018	North Park	Automotive Cyber Security - Billy Kihei Saftey in a 5G World	Billy Kihei	Temple	
March	Wed, Mar 28, 2018	Braves Stadium	Braves Stadium/Suntrust ITS	Cobb County	Cradlepoint	Sponsor locked in.
April	Wed, April 25, 2018	TBD	loT in ATL	Metro ATL Chamber/AT&T		
May	Wed, May 30, 2018					
June	Wed, Jun 27, 2018					
July	Wed, Jul 25, 2018					
August	Wed, Aug 29, 2018					
September	Wed, Sept 26, 2018				TrafficVision	
October	Wed, Oct 31, 2018	Maggiano's?	Awards Banquet			
November	open					
December	open					

Possible Topics	
Advancements in Video Intelligence/Machine Learning	GDOT
Event Management - Preparing and Operating the College Football Chanmpionship	RTOP/RenewATL
Autonomous Vehicles - Porsche Site Visit	
Intelligent Air Transportation - View from Hartsfield's perspective	Lorn Whittaker
Bringing IoT to the ATL	Metro Chamber
How are CID's improving Mobility?	
Small but Significant Projects	Local Agencies

Location Options	Notes
ARC	No Availability in Feb but checking other monthly dates.
PCM - Gen Assembly	Space is great but cost is \$1940
NorthPark	Reserved for February
City Winery	Looking into this option

Sponsors	
Control Tech	Wavetronix
SLTS	KCI
Utilicom	Sensys
Axis	Vaisala
Cohu	MioVision
Intelight	TrafficWare

1/31/2018				Starting Balan			2017 YE 37,303.96	Jan-18	F
					Savings		54,475.68		
INCOME						\$	91,779.64		
					BUDGET				
CATEGORY	DESCRIPTION		INCOME	EXPENSE	NUMBER		TOTAL		
Administrative									
Membership Dues	Small Firm	\$	150.00			10 \$	1,500.00		
Membership Dues	Large Firm	\$	400.00			80 \$		\$ 9,500.00	
					Subtotal	\$	33,500.00	\$ 9,800.00	
ITS 5C Summit									
Refer to 5C Summit Budget	20% of Estimated Profits	\$	25,000.00		Subtotal	1 \$	25,000.00 25,000.00		
					Subtotal	2	25,000.00		
Monthly Meetings	Production	\$	1,800.00			10 \$	18,000.00	\$ 2,235.00	
Monthly Meeting Fees	Registration	\$	500.00			10 \$		\$ 2,235.00	
Monthly Meeting Sponsors	Lunch meeting Sponors Members & spouses/guests	\$	3,750.00			1 \$	3,750.00	, 300.00	
Annual Holiday Dinner	Members & spouses/guests	Ş	3,730.00		Subtotal	\$		\$ 2,735.00	
							05 050 00	¢ 40 505 00	
XPENSES					TOTAL INCOME	= \$	85,250.00	\$ 12,535.00	
Administrative	Bill Wells' Contract		1	\$ 2,350	.00	12 \$	28,200.00	\$ (2,350.00)	
General Admin Expenses	Misc Expense Reimbursements			\$ 250		1 \$		\$ (113.88)	
Fuze	Online video streaming			\$ 360		1 \$		\$ (360.00)	
Website fee	Annual fee for web/domain reg.			\$ 250		1 \$		\$ (70.00)	
nuit/Paypal fees	CC and reader usage fees			\$ 150		11 \$		\$ (12.95)	
ACEC Administrative Agreement	Administrative fee and magazine			\$ 1,200		1 \$		\$ (287.50)	
Secretary of State	Corporate registration			\$ 30		1 \$	30.00	, (20,100)	
insurance	Hartford liability			\$ 475		1 \$	475.00		
Taxes	ITSGA filing					1 \$	-		
TSA memberhips	Membership dues			\$ 500		1 \$	500.00		
TSGA member rebates	Assume 5 requested			\$ 100		5\$	500.00		
Networking/social committee	Networking activities			\$ 1,200		1\$	1,200.00		
Fraining	Webinars, ITSA workshops, etc.			\$ 1,000		1 \$	1,000.00		
Viscellaneous	President's discretion			\$ 500		1 \$	500.00		
					Subtotal	\$		\$ (3,194.33)	
Annual Meetings									
Sill Wells Comps	Registration, hotel, mileage			\$ 1,750	00	1\$	1,750.00		
2019 Annual Meeting	Site visits			\$ 500	00	1\$	500.00		
					Subtotal	\$	2,250.00		
Monthly Meetings									
Constant Contact	Web hosting for registration			\$ 75		10 \$	750.00		
Meeting room rentals	Monthly meeting location			\$ 250		10 \$		\$ (250.00)	
Catering	Food for monthly meetings			\$ 1,800		10 \$		\$ (1,357.00)	
peaker gifts	Gifts for monthly meeting speakers			\$ 20.		20 \$	400.00		
peaker travel	Travel expenses			\$ 500		2\$	1,000.00		
Annual Holiday Dinner	Dinner & entertainment			\$ 7,500		1 \$ \$	7,500.00	\$ (1,607.00)	
					Subtotal	Ş	30,130.00	, (1,007.00)	
Sponsorships/Scholarships						.1.:			
ACEC GA Engineering Awards Sponsorship	Sponsorship (and table for 6)			\$ 500.		1\$	and the second	\$ (500.00)	
Georgia Tech student chapter	Meeting reimbursements			\$ 100.		6\$	600.00		
	EEA Student Scholarship			\$ 1,000		1\$	1,000.00		
GT Exploring Engineering Academy					nn I	EI C	15,000.00		
T Exploring Engineering Academy cholarships	Student scholarships (ITS/TEOF)			\$ 3,000		5\$			
T Exploring Engineering Academy	Student scholarships (ITS/TEOF) ITSGA awards & scholarship plaques			\$ 3,000		1 \$ \$	1,200.00 18,300.00	\$ (500.00)	

NET INCOME = \$ (1,565.00)

# ITS Georgia 2018 Budget Outlook 1/31/2018

1/31/2018				o		1	2017 YE
				Starting Balances			37,303.9
					Savings =		54,475.6
INCOME						\$	91,779.6
				BU	DGET		
CATEGORY	DESCRIPTION	1	NCOME	EXPENSE	NUMBER		TOTAL
Administrative							
Membership Dues	Small Firm	\$	150.00		10	\$	1,500.0
Membership Dues	Large Firm	\$	400.00		80	\$	32,000.0
·					Subtotal	\$	33,500.0
ITS 5C Summit					1		
Refer to 5C Summit Budget	20% of Estimated Profits	\$	25,000.00			\$	25,000.0
					Subtotal	\$	25,000.0
Monthly Meetings	Desistantian	\$	1,800.00		10	ć	10,000,0
Monthly Meeting Fees Monthly Meeting Sponsors	Registration Lunch meeting Sponors	\$	500.00		10		18,000.0 5,000.0
Annual Holiday Dinner	Members & spouses/guests	\$	3,750.00			\$	3,750.0
			3,730.001		1 1	2	5,750.0
EXPENSES					Subtotal TOTAL INCOME =	\$ \$	26,750.0 85,250.0
EXPENSES Administrative	Bill Wells' Contract			\$ 2,350.00		\$	85,250.0
EXPENSES Administrative Wells Communication Inc				\$ 2,350.00 \$ 250.00	TOTAL INCOME =	<b>\$</b> \$	<b>85,250.0</b> 28,200.0
Administrative Mells Communication Inc General Admin Expenses	Bill Wells' Contract				TOTAL INCOME =	\$ \$	<b>85,250.0</b> 28,200.0 250.0
Administrative Wells Communication Inc General Admin Expenses Fuze	Bill Wells' Contract Misc Expense Reimbursements			\$ 250.00 \$ 360.00 \$ 250.00	12 12 1 1	\$ \$ \$ \$	<b>85,250.0</b> 28,200.0 250.0 360.0
Administrative Wells Communication Inc General Admin Expenses Fuze Website fee Inuit/Paypal fees	Bill Wells' Contract Misc Expense Reimbursements Online video streaming			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00	12 12 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$	<b>85,250.0</b> 28,200.0 250.0 360.0 250.0
Administrative Mells Communication Inc General Admin Expenses Uze Website fee nuit/Paypal fees	Bill Wells' Contract Misc Expense Reimbursements Online video streaming Annual fee for web/domain reg.			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00	TOTAL INCOME =	\$ \$ \$ \$ \$ \$ \$ \$	<b>85,250.0</b> 28,200.0 250.0 360.0 250.0 1,650.0
Administrative Mells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00	TOTAL INCOME = 12 1 1 11 11 11 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	<b>85,250.0</b> 28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.0
Administrative Mells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 475.00	TOTAL INCOME = 12 1 1 11 11 11 11 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	<b>85,250.0</b> 28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.0
Administrative Nells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Faxes	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 475.00 \$ -	TOTAL INCOME = 12 1 1 11 11 11 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.0 475.0
Administrative Vells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Faxes TSA memberhips	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 475.00 \$ - \$ 500.00	TOTAL INCOME = 12 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 1,650.0 1,650.0 1,200.0 30.0 475.0
Administrative Wells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Faxes TSA memberhips TSGA member rebates	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues         Assume 5 requested			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 30.00 \$ - \$ 500.00 \$ 100.00	TOTAL INCOME = 12 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 1,650.0 1,200.0 30.0 475.0 500.0 500.0
Administrative Wells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Faxes TSG memberhips TSGA member rebates Networking/social committee	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues         Assume 5 requested         Networking activities			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 30.00 \$ - \$ 500.00 \$ 1,200.00 \$ 1,200.00	TOTAL INCOME = 12 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.0 475.0 500.0 500.0 1,200.0
Administrative Nells Communication Inc General Admin Expenses Uze Nebsite fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Taxes TSA memberhips TSGA member rebates Networking/social committee Training	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues         Assume 5 requested         Networking activities         Webinars, ITSA workshops, etc.			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 475.00 \$ - \$ 500.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00	TOTAL INCOME = 12 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.0 475.0 500.0 500.0 1,200.0 1,200.0
EXPENSES	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues         Assume 5 requested         Networking activities			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 30.00 \$ - \$ 500.00 \$ 1,200.00 \$ 1,200.00	TOTAL INCOME = 12 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	<b>85,250.0</b> 28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.00 475.0
Administrative Wells Communication Inc General Admin Expenses Fuze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Faxes TSA memberhips TSGA member rebates Networking/social committee Fraining	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues         Assume 5 requested         Networking activities         Webinars, ITSA workshops, etc.			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 475.00 \$ - \$ 500.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00	TOTAL INCOME = 12 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 1,650.0 1,200.0 30.0 475.0 - 500.0 500.0 1,200.0 1,200.0 1,200.0
Administrative Mells Communication Inc General Admin Expenses Uze Website fee nuit/Paypal fees ACEC Administrative Agreement Secretary of State nsurance Taxes TSA memberhips TSGA member rebates Networking/social committee Training Wiscellaneous	Bill Wells' Contract         Misc Expense Reimbursements         Online video streaming         Annual fee for web/domain reg.         CC and reader usage fees         Administrative fee and magazine         Corporate registration         Hartford liability         ITSGA filing         Membership dues         Assume 5 requested         Networking activities         Webinars, ITSA workshops, etc.			\$ 250.00 \$ 360.00 \$ 250.00 \$ 150.00 \$ 1,200.00 \$ 30.00 \$ 475.00 \$ - \$ 500.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00 \$ 1,200.00	TOTAL INCOME =	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	28,200.0 250.0 360.0 250.0 1,650.0 1,200.0 30.0 475.0 

Monthly Meetings				
Constant Contact	Web hosting for registration	\$ 75.00	10	\$ 750.00
Meeting room rentals	Monthly meeting location	\$ 250.00	10	\$ 2,500.00
Catering	Food for monthly meetings	\$ 1,800.00	10	\$ 18,000.00
Speaker gifts	Gifts for monthly meeting speakers	\$ 20.00	20	\$ 400.00
Speaker travel	Travel expenses	\$ 500.00	2	\$ 1,000.00
Annual Holiday Dinner	Dinner & entertainment	\$ 7,500.00	1	\$ 7,500.00
			Subtotal	\$ 30,150.00

Sponsorships/Scholarships					
ACEC GA Engineering Awards Sponsorship	Sponsorship (and table for 6)	\$ 500.00		1	\$ 500.00
Georgia Tech student chapter	Meeting reimbursements	\$ 100.00		6	\$ 600.00
GT Exploring Engineering Academy	EEA Student Scholarship	\$ 1,000.00		1	\$ 1,000.00
Scholarships	Student scholarships (ITS/TEOF)	\$ 3,000.00		5	\$ 15,000.00
Awards	ITSGA awards & scholarship plaques	\$ 1,200.00		1	\$ 1,200.00
			Subtotal		\$ 18,300.00

Subtotal \$

TOTAL EXPENSE = \$ 86,815.00

NET INCOME = \$ (1,565.00)

	ary						20	16 YE	Sun	.7 YE
12/30/2017				Sta	rting Balances	Checking =	-	10,574.26	\$	37,303.9
				Jua	a ting balances	Savings =	\$	80,452.01	-	54,475.6
						outring.	\$	91,026.27	-	91,779.6
NCOME								,		,
	-					dget				Actual
CATEGORY	DESCRIPTION		INCOME	6	EXPENSE	NUMBER		TOTAL		
Administrative										
Vembership Dues	Private Sector-Small	\$	150.00	1		8	\$	1,200.00	\$	2,475.0
Membership Dues	Private Sector-Large	\$	350.00				\$	25,200.00	-	25,100.0
	1	<u> </u>		-		Subtotal	\$	26,400.00		27,575.0
Annual Meeting		_							-	
Registration		\$	56,000.00				\$	56,000.00	-	58,280.0
Sponsorship		\$	38,000.00				\$	38,000.00	-	48,500.0
Viscellaneous		\$	6,000.00			Subtotal	\$ \$	6,000.00 <b>100,000.00</b>	_ · ·	10,350.0 117,130.0
						Subtotui	ş	100,000.00	Ą	117,150.0
Monthly Meetings										
Monthly Meeting Fees	Registration	\$	2,000.00			10	\$	20,000.00	\$	18,927.3
Monthly Meeting Sponsors	Lunch meeting Sponors	\$	500.00			10	\$	5,000.00	- CONT	5,000.0
Annual Holiday Dinner	Members & spouses/guests	\$	3,750.00			1		3,750.00		
						Subtotal	\$	28,750.00	\$	23,927.3
							4		~	
EXPENSES						TOTAL INCOME =	\$	155,150.00	Ş	168,632.3
LAFENSES										
Administrative										
Vells Communication Inc	Bill Wells' contract			\$	2,200.00	12	\$	26,400.00	\$	(26,400.0
Website fee	Annual fee for web/domain reg.			\$	150.00	1	\$	150.00	\$	(250.2
nuit/Paypal fees	CC and reader usage fees			\$	300.00	9		2,700.00	\$	(3,552.7
ACEC	Administrative fee and magazine			\$	1,200.00	1	\$	1,200.00	\$	(1,079.0
Secretary of State	Corporate registration			\$	30.00	1	\$	30.00	\$	(30.0
nsurance	Hartford liability			\$	425.00	1	\$	425.00	\$	(475.0
Taxes	ITSGA filing			\$	-	1	\$	-	\$	•
TSA memberhips	Membership dues			\$	270.00	1	\$	270.00	\$	(385.0
TSGA member rebates Networking/social committee	Assume 5 requested Networking activities			\$ \$	100.00	5	<u> </u>	500.00 1,200.00	\$ \$	/1 150 7
Fraining	Webinars, ITS plan review training			\$	1,200.00	1		1,200.00	> \$	(1,158.3
2018 ITS Summit - Jacksonville	Seed money for promotions			\$	1,000.00	1		1,000.00	\$	(2,000.0
President's travel to ITSWC	Registration, hotel, travel expenses	<u> </u>		\$	3,000.00	1		3,000.00	Ś	(2,854.0
Miscellaneous	President's discretion	-		\$	500.00		\$	500.00	\$	(388.9
General Admin Expenses									\$	(470.0
	ITS 5C Summit									
						Subtotal	\$	38,375.00	\$	(39,043.4
Annual Meeting										
lotel contract	Hyatt Regency Savannah	T		\$	34,000.00	1	\$	34,000.00	Ś	(46,826.6
ntertainment	Progressive dinner	1		\$	16,000.00		\$	16,000.00		(30,195.9
Aiscellaneous	Golf, speaker gifts, shirts, prizes, etc			\$	12,000.00		\$	12,000.00		(13,974.5
					1	Subtotal	\$	62,000.00	\$	(90,997.1
Monthly Meetings				4						
Constant Contact	Web hosting for registration	<del> </del>		\$	75.00	10		750.00		(805.0
Aeeting room rentals	Monthly meeting location			\$ \$	150.00	10 10		1,500.00 18,000.00	100	(575.0
Catering peaker travel	Food for monthly meetings Travel expenses	<del> </del>		\$	500.00		\$	18,000.00		(16,837.8
Annual Holiday Dinner	Dinner & entertainment	<u> </u>		\$	7,500.00		\$	7,500.00		(1,730.3
				+	.,	Subtotal	\$	28,750.00		(19,948.1
										<i>.</i>
Sponsorships/Scholarships										
ngineers Week	Association Sponsor			\$	500.00		\$	500.00	\$	-
E Recognition Dinner	Provides for one ITSGA attendee			\$	300.00	1	\$	300.00	\$	
A Engineering Awards Sponsorship	Sponsorship and table for 6	<u> </u>		\$	1,000.00	1	\$	1,000.00	\$	(750.0
Seorgia Tech student chapter	Meeting reimbursements	<u> </u>		\$	100.00	6	\$	600.00	\$	(396.0
	EEA Sponsorship			\$	500.00	1	\$	500.00	\$	(500.0
GT Exploring Engineering Academy	Student scholarships (ITS/TEOF)	-		\$	3,000.00		\$	15,000.00	\$	(15,219.1 (1,025.0
cholarships										
	ITSGA awards & scholarship plaques			\$	1,000.00	1 Subtotal	\$	1,000.00	\$	
cholarships				\$	1,000.00	Subtotal	\$ \$	1,000.00 18,900.00		(17,890.2
cholarships				\$	1,000.00		\$		\$	
cholarships				\$	1,000.00	Subtotal	\$	18,900.00	\$	(17,890.2