

# ECONOMIC ENGINE STATEWIDE IMPACT



\$84.1 BILLION **IN SALES \$20.4 BILLION** IN INCOME \$33.2 BILLION IN STATE GDP 370,000 JOBS

Source: Terry College of Business, University of Georgia (FY2014)

### 5 DEEPWATER TERMINALS











# **SAVANNAH:**#4 AND FASTEST GROWING

TOP 10 PORTS: 10-YEAR GROWTH RATE CY2006-2016



### PANAMA CANAL EXPANSION COMPLETE!

### **GAME CHANGER!**



## NEOPANAMAX VESSELS: CALLING GPAIN GROWING NUMBERS

#### SHEP MORE CRITICAL THAN EVER



Percentage of vessels calling Savannah that are neo-panamax:

2016: 42%

2017: 60%

A 43% increase in neo-panamax ships

#### PANAMA CANAL EXPANSION: MARKET EXPANDS WEST







Source: U.S. Department of Commerce Bureau of Economic Analysis; BCG analysis

# CONSOLIDATED ALLIANCES AND LARGER VESSELS REQUIRE INFRASTRUCTURE INVESTMENT:

Water

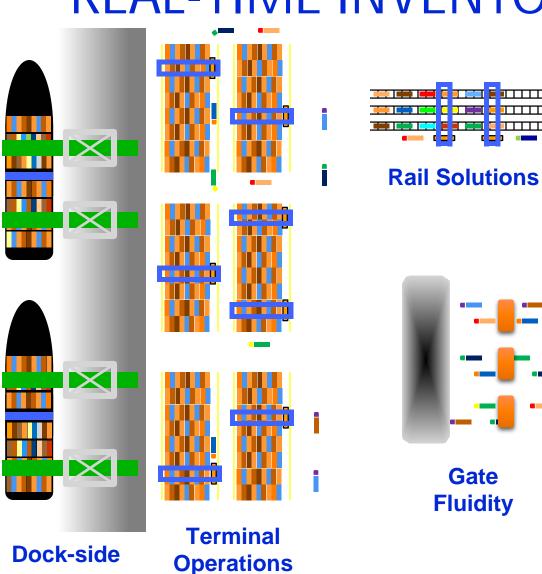
On Terminal

Road

Rail



# LOGISTICS-SPECIFIC IT SOLUTIONS: REAL-TIME INVENTORY CONTROL



- Inbound Optical Character Recognition
- Automatic Inventory Updates
- RFID-based Location
- Real-time Equipment Monitoring for all Container-handling Equipment
- 24 x 7 x 365 Support



### GEORGIA'S TEN-YEAR \$10B FREIGHT MOBILITY PLAN

## IMPROVES CONNECTIVITY BETWEEN SAVANNAH, MACON, AND METRO ATLANTA

#### **SAVANNAH**

- I-16/I-95 interchange
- I-16 widening
- 30% REDUCTION IN DELAYS

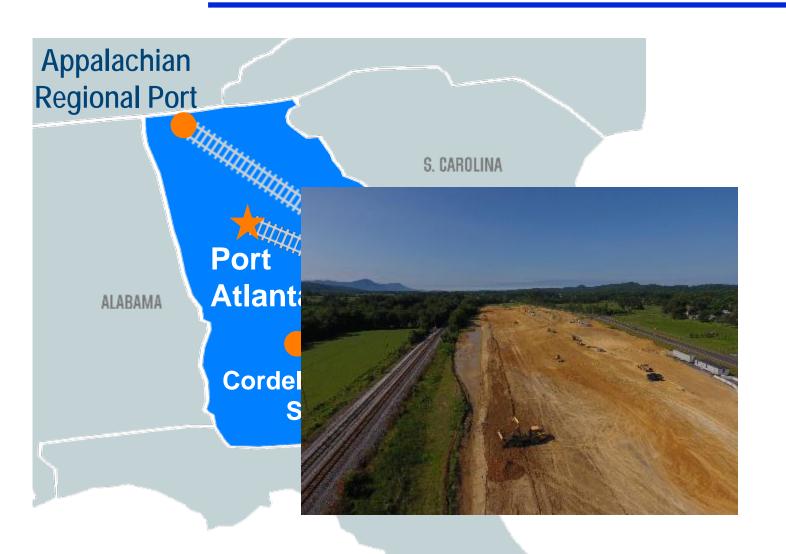
#### **MACON**

- Dedicated truck lanes
- 40% REDUCTION IN DELAYS

#### **METRO ATLANTA**

- Express lanes on I-285 and GA 400
- 70% REDUCTION IN DELAYS

## INLAND TERMINALS



4,700 MILES OF RAIL AND COUNTING

REQUIRING UP TO 100,000 FEWER TRUCKS

> Next region: NE GA

# MEGA RAIL TERMINAL: NOW VS. FUTURE LIFT CAPACITY WILL BE INCREASED TO 1M

- \$44M FEDERAL GRANT AS PART OF \$128M PROJECT
- GPA VIEWED AS A "PORT OF NATIONAL SIGNIFICANCE"
- GPA WILL HAVE LARGEST RAIL FACILITY ON EAST COAST







# THANK YOU!